



Skill Set

Auctioneer Accreditation


**Units of Competency from CPP41419 Certificate IV
in Real Estate Practice Training Package**


Become an auctioneer

To become a NSW Fair Trading accredited auctioneer, complete this Skill Set with units from the CPP Property Training Package.


Take this course to gain the knowledge you need to conduct auctions as a real estate agent or a stock and station agent for properties, land or livestock.

If you've already completed CPP41419 Certificate IV in Real Estate Practice, check that your course did not include Auctioneer units.


 Skill level
Class 2 or above

 Course length
6 months

 Course delivery
**Workplace
Mixed Mode
Distance**

 Prerequisites
**Class One or
Two Licence**

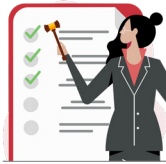
 Location
NSW

 Certificate of completion
**Auctioneer Accreditation
(Units of Competency
from CPP41419)**



Fair Trading

By completing this Auctioneer Accreditation with units from the Property Services Package CPP, you can apply to NSW Fair Trading for your Auctioneering Licence.



CPPREP4161

Undertake Pre-Auction Processes

The skills and knowledge required to undertake pre-auction processes includes: preparing a strategy for auctions, including liaising with the vendor or sales agent, confirming the details of the contract and confirming the details of the property.



Access the full Unit of Competency details at training.gov.au



CPPREP4162-4163

Conduct and Complete Sale by Auction and Post Auction Process

Conduct an auction of property, complete post-auction process and contract execution. This includes accessing, interpreting and applying written instructions for the auction, calling an auction and completing the auction process, including when a property is sold and when a property is passed in.

It also includes identifying successful bidder and confirming their legal entity, completing contract details, ensuring that all required signatures are obtained and completing and maintaining records of the auction.



Access the full Unit of Competency details for CPPREP4162 at training.gov.au

Access CPPREP4163 also at training.gov.au

Enrolment Process

Simply enrol via the website, or you can contact our office direct to complete the enrolment form. For the complete process you will need to provide evidence of identity and completion of any prerequisites.

Career Pathway

Learn the skills and knowledge required to establish vendor relationships to support property sales by reviewing prospecting methods, confirming vendor requirements and presenting the property listing.

Contact Us



Phone
02 8007 4544



Enquiries
admin@realestate-training.com.au



Address
**Suite 1, 86 South St
Granville NSW 2142**

